

# ETF2700/ETF5970 Mathematics for Business

## Lecture 6

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# Outline

Last week:

- Increasing/decreasing and convex/concave functions
- Single-variable optimization
- Linear and quadratic approximations
- Elasticity

This week:

- Functions of multiple variables
- Partial differentiation
- Slope of an iso curve

## Relationship between variables

- $x$  is the 'input' real-valued variable
- $y$  is the 'output' real-valued variable

$$y = f(x), \quad x \in D$$

where

- $D$  is a **set** of **all** possible inputs
- $f(x)$  is the 'output' real value assigned to **each** real-valued input  $x \in D$

## Derivative of a continuous function $f(x)$

The first principle says that

$$f'(x) = \lim_{\Delta \rightarrow 0} \frac{f(x + \Delta) - f(x)}{\Delta}$$

- 1) Rewrite  $\frac{f(x+\Delta)-f(x)}{\Delta}$  without  $\Delta$  in the denominator
- 2) Plug in  $\Delta = 0$  to obtain the derivative

## Second-order derivative: Derivative of a derivative

### Example

- Linear:  $f(x) = mx + c, f'(x) = m$
- Quadratic:  $f(x) = ax^2 + bx + c, f'(x) = 2ax + b$
- Exponential:  $f(x) = a^x, f'(x) = a^x \ln(a)$

The second-order derivative of  $f(x)$ :

$$f''(x) = \lim_{\Delta \rightarrow 0} \frac{f'(x + \Delta) - f'(x)}{\Delta}$$

$$f(x) \xrightarrow{\text{derivative}} f'(x) \xrightarrow{\text{derivative}} f''(x)$$

### Example

- Linear:  $f(x) = mx + c, f''(x) = 0$
- Quadratic:  $f(x) = ax^2 + bx + c, f''(x) = 2a$
- Exponential:  $f(x) = a^x, f''(x) = a^x (\ln(a))^2$

## Function of two variables

- $x$  is the first ‘input’ variable
- $y$  is the second ‘input’ variable
- $z$  is the ‘output’ variable

$$z = f(x, y), \quad (x, y) \in D$$

where

- $D$  is a **set of all** possible input combinations
- $f(x, y)$  is the ‘output’ real value assigned to **each** real-valued input  $(x, y) \in D$

## Example: A market of two firms

Two firms in the market both produce cell phones.

- Competitor’s price (in hundred dollars):  $P_1 \in (0, \infty)$
- Your company’s (in hundred dollars):  $P_2 \in (5, 20)$
- Not identical: different designs, brands,...

## Market demand function

- $P_1$ : competitor's price is the first 'input' variable
- $P_2$ : your company's price is the second 'input' variable
- $Q_d$ : market demand is the 'output' variable

$$Q_d = f(P_1, P_2), \quad P_1 \in (5, 20) \text{ and } P_2 \in (0, \infty)$$

where we can specify

$$f(P_1, P_2) = 82 + P_1 - 3P_2$$

- Slope with respect to  $P_1$ : Fixing  $P_2$ ,  $f$  is a linear function in  $P_1$  with **slope**

$$m = \frac{f(P_1+\Delta, P_2) - f(P_1, P_2)}{\Delta} = 1$$

- Slope with respect to  $P_2$ : Fixing  $P_1$ ,  $f$  is a linear function in  $P_2$  with **slope**

$$m = \frac{f(P_1, P_2+\Delta) - f(P_1, P_2)}{\Delta} = -3$$

Slopes of  $f(P_1, P_2)$ ? Another possible slope?

$$m = \frac{f(P_1+a\Delta, P_2+b\Delta) - f(P_1, P_2)}{\Delta} = a - 3b$$

for some real-valued  $a$  and  $b$ .

Partial derivative with respect to  $x$

Consider the a function  $f(x, y)$ , for  $(x, y) \in D$ . Partial derivative of  $f(x, y)$  with respect to (w.r.t.)  $x$  is

$$\frac{\partial f(x, y)}{\partial x} = \lim_{\Delta \rightarrow 0} \frac{f(x + \Delta, y) - f(x, y)}{\Delta}.$$

We may also write  $f_x(x, y)$  or  $f_1(x, y)$ .

- 1) Fix  $y$ : Let  $f(x, y) = g(x)$  which is a function of  $x$  only
- 2) Calculate  $\frac{\partial f(x, y)}{\partial x} = g'(x)$ .

## Example

$$f(P_1, P_2) = 82 + P_1 - 3P_2$$

Determine the partial derivative of  $f(P_1, P_2)$  w.r.t.  $P_1$

- 1) Treat  $P_2$  as a constant rather than a variable

$$f(P_1, P_2) = g(P_1) = mP_1 + c$$

with  $m = 1$  and  $c = 82 - 3P_2$

- 2) Derivative of  $f(P_1, P_2)$  w.r.t.  $P_1$  is the slope  $g'(P_1)$ :

$$\frac{\partial f(P_1, P_2)}{\partial P_1} = g'(P_1) = m = 1$$

## Partial derivative with respect to $y$

Consider the a function  $f(x, y)$ , for  $(x, y) \in D$ . Partial derivative of  $f(x, y)$  w.r.t.  $y$  is

$$\frac{\partial f(x, y)}{\partial y} = \lim_{\Delta \rightarrow 0} \frac{f(x, y + \Delta) - f(x, y)}{\Delta}$$



## Partial derivative with respect to $y$

We may also write  $f_y(x, y)$  or  $f_2(x, y)$ .

- 1) Fix  $x$ : Let  $f(x, y) = h(y)$  which is a function of  $y$  only
- 2) Calculate  $\frac{\partial f(x, y)}{\partial y} = h'(y)$ .

### Example

$$f(P_1, P_2) = 82 + P_1 - 3P_2$$

Determine the partial derivative of  $f(P_1, P_2)$  w.r.t.  $P_2$ .

- 1) Treat  $P_1$  as a constant rather than a variable

$$f(P_1, P_2) = h(P_2) = mP_2 + c$$

with  $m = -3$  and  $c = 82 + P_1$ .

- 2) Derivative of  $f(P_1, P_2)$  w.r.t.  $P_2$  is the slope  $h'(P_2)$ :

$$\frac{\partial f(P_1, P_2)}{\partial P_2} = h'(P_2) = m = -3$$

## Other possible slopes?

We can show that

$$\begin{aligned}\lim_{\Delta \rightarrow 0} \frac{f(x + a\Delta, y + b\Delta) - f(x, y)}{\Delta} \\ = \frac{\partial f(x, y)}{\partial x} \cdot a + \frac{\partial f(x, y)}{\partial y} \cdot b\end{aligned}$$

Partial derivatives are enough to describe the class of slopes

## Approximation with partial derivative

$$f_x(x, y) = \lim_{\Delta \rightarrow 0} \frac{f(x + \Delta, y) - f(x, y)}{\Delta}$$

For  $\Delta \approx 0$

$$f_x(x, y) \approx \frac{f(x + \Delta, y) - f(x, y)}{\Delta}$$

Substitute  $\Delta = 1$  (assuming  $\Delta$  is approximately 0) and obtain

$$f_x(x, y) \approx f(x + 1, y) - f(x, y)$$

## Interpret partial derivatives ( $\Delta = 1$ )

$$f_x(x, y) \approx f(x + 1, y) - f(x, y)$$

- **Holding  $y$  constant**, one unit increase in  $x$  from the point  $(x, y)$  implies **approximately** a change in  $f$  by  $f_x(x, y)$  unit.
- A similar argument applies to  $f_y(x, y)$ .

### Example

Interpret the partial derivative of

$$g(x, y) = x^2 + y$$

w.r.t.  $x$  at  $(3, 5)$  from the view of approximation.

- 1) Treat  $y$  as a constant, so

$$g_x(x, y) = 2x + 0 = 2x \Rightarrow g_x(3, 5) = 6$$

- 2) **Holding  $y$  constant**, one unit increase in  $x$  from the point  $(3, 5)$  implies **approximately** 6 unit changes in  $g(x, y)$ .

True increment:  $g(4, 5) - g(3, 5) = 7$

## Differential: Simultaneous changes

Let  $x$  and  $y$  be changed by  $dx \approx 0$  and  $dy \approx 0$ .

$$f(x + dx, y + dy) - f(x, y) \approx f'_x(x, y) \cdot dx + f'_y(x, y) \cdot dy$$

If we use  $df(x, y)$  to denote the change in  $f$ :

$$df(x, y) = f(x + dx, y + dy) - f(x, y)$$

we have

$$df(x, y) = f'_x(x, y) \cdot dx + f'_y(x, y) \cdot dy.$$

It is called the differential of  $f$  in  $(x, y)$  for the change  $(dx, dy)$ , or sometimes just the **differential of  $f(x, y)$** .

## Example

$$g(x, y) = x + y^2, \quad x, y \in (-\infty, \infty)$$

1. Treat  $y$  as a constant rather than a variable:

$$g'_x(x, y) = 1 + 0 = 1$$

2. Treat  $x$  as a constant rather than a variable:

$$g'_y(x, y) = 0 + 2y = 2y$$

The differential of  $g(x, y)$  is

$$dg(x, y) = 1 \cdot dx + 2y \cdot dy$$

## Partial Elasticity

For a single variable function  $f(x)$ , its elasticity at point  $x$  is

$$\text{El}_x f(x) = \frac{f'(x)x}{f(x)}$$

## Interpret elasticity

Increasing  $x$  by 1% from point  $x$  implies approximately  $\text{El}_x f(x)$ % changes in  $f(x)$ .

## Partial Elasticity

Partial elasticity of  $f(x, y)$  w.r.t.  $x$  and  $y$  at point  $(x, y)$  are, respectively,

$$\text{El}_x f(x, y) = \frac{f_x(x, y)x}{f(x, y)}, \quad \text{El}_y f(x, y) = \frac{f_y(x, y)y}{f(x, y)}$$

## Interpret partial elasticity with respect to $x$

**Holding  $y$  constant**, increasing  $x$  by 1% from point  $(x, y)$  implies approximately  $\text{El}_x f(x, y)$ % changes in  $f(x, y)$ .

## Partial price elasticity of demand

Determine the partial elasticity of

$$f(P_1, P_2) = 82 + P_1 - 3P_2$$

with respect to  $P_1$  at point  $(3, 5)$

- We know the partial derivative is  $f_1(P_1, P_2) = 1$ , so  $f_1(3, 5) = 1$
- By definition

$$\text{El}_{P_1} f(3, 5) = \frac{f_x(3, 5) \cdot 3}{f(3, 5)} = \frac{1 \cdot 3}{70} = \frac{3}{70}$$

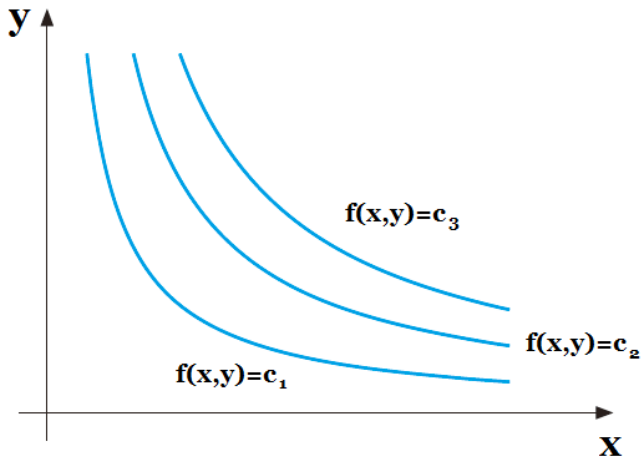
## Iso curve (level curve)

Consider a function  $f(x, y)$ , for  $(x, y) \in D$ . An iso curve, or level curve, of  $f(x, y)$  consists of the points satisfying the equation

$$f(x, y) = c \quad \text{or} \quad f(x, y) - c = 0$$

for some known value of  $c$ , such that  $(x, y) \in D$ .

# Iso curves: Illustration





## Implicit Function

- Consider a particular iso curve  $f(x, y) = c$ .
  - 1)  $x$  is an 'input' variable (in the domain)
  - 2)  $y$  is the only  $y$  in the domain that satisfies  $f(x, y) = c$
- We may then define a function  $g$  such that  $y = g(x)$ .
- For a fixed value of  $x$ , we can find a value of  $y$ , such that  $f(x, y) = c$ . In this sense,  $y$  is a function of  $x$ .
- The function  $g$  is called the **implicit function** for  $y$  defined by the iso curve  $f(x, y) = c$ .

### Example: Market demand function

$$f(P_1, P_2) = 82 + P_1 - 3P_2, \quad P_1 \in (0, \infty), P_2 \in (5, 20)$$

Consider the point  $(P_1, P_2) = (3, 5)$ , where  $f(3, 5) = 70$ .

The iso curve passing through  $(3, 5)$  is  $f(P_1, P_2) = 70$

$$\Rightarrow 82 + P_1 - 3P_2 = 70 \quad \Rightarrow P_2 = \frac{1}{3}P_1 + 4$$

The corresponding implicit function  $g(P_1) = \frac{1}{3}P_1 + 4$ .

## Slope of an Iso curve

Consider an iso curve with implicit function  $g(x)$  such that

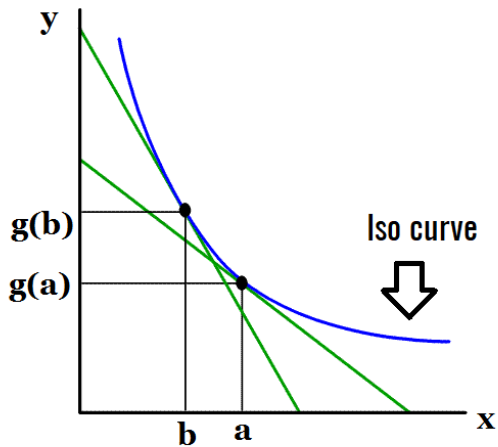
$$f(x, g(x)) = c$$

The slope of the above iso curve at some point  $(a, g(a)) \in D$  (on this iso curve) is  $g'(a)$ .

### Example of demand:

- The slope of the iso curve  $f(P_1, g(P_1)) = 70$  is  $g'(P_1) = 1/3$ , which is the slope of the implicit function.
- Negative slope, which is  $-g'(a)$ , is called the **marginal rate of substitution** of  $y$  for  $x$  at the point  $(a, g(a))$ .
- The variable  $y$  needs to be changed from  $g(a)$  by approximately  $g'(a)$  units for each unit increase in  $x$  from  $a$  to maintain the same  $f(x, y) = f(a, g(a))$ .

# Slope of an Iso curve: Illustration



Market demand:  $f(P_1, P_2) = 82 + P_1 - 3P_2$

- The implicit function for the iso curve passing through the point (3, 5) is

$$P_2 = g(P_1) = \frac{1}{3}P_1 + 4 \quad \text{with} \quad g'(P_1) = \frac{1}{3}$$

which gives  $g'(3) = \frac{1}{3}$ .

- Our price ( $P_2$ ) need to increase from 5 hundred dollars by approximately 1/3 hundred dollars for each hundred dollars increase in the competitor's price from 3 hundred dollars, in order to maintain the same market demand  $f(3, 5) = 70$  millions.

## Market Equilibrium

Suppose your company's supply of the cell phone is given by

$$Q_s = -10 + P_2^2$$

and the current prices are  $P_1 = 16$  and  $P_2 = 9$ .

- Show that  $(P_1, P_2) = (16, 9)$  is a (possible) market equilibrium, that is,  $Q_d = Q_s$ :

$$Q_d = 82 + P_1 - 3P_2 = 82 + 16 - 3 \cdot 9 = 71.$$

$$Q_s = -10 + 9^2 = -10 + 81 = 71.$$

- The current market is in equilibrium, i.e.  $Q_d = Q_s$ , and the current prices are  $(P_1, P_2) = (16, 9)$ .

**Question:** If the competitor's price  $P_1$  increases by 1 hundred dollars, by how much should our price  $P_2$  increase to maintain market equilibrium?

## Slope in market equilibrium

In market equilibrium we have  $Q_d = Q_s$ , that is

$$82 + P_1 - 3P_2 = -10 + P_2^2$$

In other words,  $(P_1, P_2)$  is on the iso curve of the function

$$f(P_1, P_2) = -P_2^2 - 3P_2 + P_1 + 92$$

associated with the equation  $f(P_1, P_2) = 0$ .

## Find out the implicit function?

For each given  $P_1$ , we need to solve the equation

$$-P_2^2 - 3P_2 + P_1 + 92 = 0$$

## Solve by the abc method

$$\Delta = (-3)^2 - 4 \cdot (-1) \cdot (P_1 + 92) = 377 + 4P_1 > 0$$

$$x_1 = \frac{3 - \sqrt{377 + 4P_1}}{-2}, \quad x_2 = \frac{3 + \sqrt{377 + 4P_1}}{-2} < 0.$$

Therefore,  $P_2 = g(P_1) = (\sqrt{377 + 4P_1} - 3)/2$ .

In equilibrium, we have

$$P_2 = g(P_1) = \frac{\sqrt{377 + 4P_1} - 3}{2}$$

which implies that

$$g'(P_1) = \frac{1}{\sqrt{377 + 4P_1}}$$

The derivative of the iso curve at  $(P_1, P_2) = (16, 9)$  is

$$g'(16) = \frac{1}{\sqrt{377 + 4 \cdot 16}} = \frac{1}{21}$$

Our price  $P_2$  need to increase **approximately**  $\frac{1}{21} \times 100 \approx \$4.76$  to maintain market equilibrium.

True increment in our price is:  $(g(17) - g(16)) \times 100 \approx \$4.75$

### Approximation with slopes

Is there an easier way to determine  $g'(16)$ ?

Recall that

$$\begin{aligned} \lim_{\Delta \rightarrow 0} \frac{f(x + a\Delta, y + b\Delta) - f(x, y)}{\Delta} \\ = f_x(x, y) \cdot a + f_y(x, y) \cdot b \end{aligned}$$

If let  $\Delta = 1$  (assuming  $\Delta$  is approx 0), then

$$f(x + a, y + b) - f(x, y) \approx f_x(x, y) \cdot a + f_y(x, y) \cdot b$$

## An easier way to determine the slope

- Suppose  $(P_1, P_2) = (16, 9)$  is changed to another equilibrium point  $(16 + 1, 9 + \Delta)$ . Then

$$\begin{aligned} & f(16 + 1, 9 + \Delta) - f(16, 9) \\ & \approx f_1(16, 9) \cdot 1 + f_2(16, 9) \cdot \Delta \end{aligned}$$

- The terms on left-hand-side are ended with 0 due to equilibrium:

$$0 \approx f_1(16, 9) \cdot 1 + f_2(16, 9) \cdot \Delta$$

- Rearrange to obtain  $\Delta \approx -\frac{f_1(16,9)}{f_2(16,9)}$ . We also know  $\Delta \approx g'(16)$ .
- Could  $g'(16) = -\frac{f_1(16,9)}{f_2(16,9)}$ ? **Yes**
- On the iso curve  $f(x, y) = c$ , where the implicit function is  $y = g(x)$ , the derivative of  $g(\cdot)$  can be derived by the negative ratio of partial derivatives of  $f(x, y)$ .



## Implicit differentiation

Note that  $f(P_1, P_2) = -P_2^2 - 3P_2 + P_1 + 92$  gives

$$f_1(P_1, P_2) = 1 \text{ and } f_2(P_1, P_2) = -2P_2 - 3$$

We have

$$g'(16) = -\frac{f_1(16, 9)}{f_2(16, 9)} = -\frac{1}{-2 \cdot 9 - 3} = \frac{1}{21}.$$

This approach is called **implicit differentiation**

### Implicit differentiation: General

Consider a particular iso curve of function  $f(x, y)$  with implicit function  $g(x)$  such that

$$f(x, g(x)) = c$$

The slope of the above iso curve at point  $(x, y)$  is

$$g'(x) = -\frac{f_x(x, y)}{f_y(x, y)}$$

## Summary

Function of two variables:

- Partial derivative, and partial elasticity
- Approximations
- Iso curve and its slopes
- Implicit Differentiation

## Function of three variables

- $x$  is the first 'input' variable
- $y$  is the second 'input' variable
- $\lambda$  is the third 'input' variable
- $z$  is the 'output' variable

$$z = f(x, y, \lambda), \quad (x, y, \lambda) \in D$$

where

- $D$  is a **set of all** possible input combinations
- $f(x, y, \lambda)$  is the output value assigned to **each** input vector

## Partial derivative

The partial derivative of  $f(x, y, \lambda)$  with respect to  $x$  is

$$\frac{\partial f(x, y, \lambda)}{\partial x} = \lim_{\Delta \rightarrow 0} \frac{f(x + \Delta, y, \lambda) - f(x, y, \lambda)}{\Delta}.$$

We may also write  $f_x(x, y, \lambda)$  or  $f_1(x, y, \lambda)$ .

- 1) Fix  $y$  and  $\lambda$ :  $f(x, y, \lambda) = g(x)$  only a function of  $x$
- 2) Calculate  $\frac{\partial f(x, y, \lambda)}{\partial x} = g'(x)$ .

Similarly we can define  $f_y(x, y, \lambda)$  and  $f_\lambda(x, y, \lambda)$

## Example

Determine the partial derivative

$$f(x, y, \lambda) = 2x + y + \lambda(x^2 + y^2 - 1)$$

with respect to  $x$ .

- 1) Treat  $y$  and  $\lambda$  as constants, then

$$f(x, y, \lambda) = g(x) = ax^2 + bx + c$$

with  $a = \lambda$ ,  $b = 2$  and  $c = y + \lambda(y^2 - 1)$

- 2)  $f_x(x, y, \lambda) = g'(x) = 2ax + b = 2\lambda x + 2$

## Example

Determine the partial derivative

$$f(x, y, \lambda) = 2x + y + \lambda(x^2 + y^2 - 1)$$

with respect to  $\lambda$ .

- 1) Treat  $x$  and  $y$  as constants, then

$$f(x, y, \lambda) = g(\lambda) = m\lambda + c$$

with  $m = x^2 + y^2 - 1$  and  $c = 2x + y$

- 2)  $f_{\lambda}(x, y, \lambda) = g'(\lambda) = m = x^2 + y^2 - 1$